

## Duluth Superior Symphony Association Executive Director Job Posting

Title	Executive Director/CEO of the Duluth Superior Symphony Association
Description	<p>Since its inception in 1932, the Duluth Superior Symphony Orchestra (DSSO) has proven to be a leading cultural organization in the region. The DSSO has consistently provided high-level professional performances, both traditional and new symphonic music, to audiences of every age and background.</p> <p>The Duluth Superior Symphony Association is seeking to fill the position of Executive Director/CEO. We are looking for a candidate who, through strong interpersonal skills and a proven ability in leadership, is able to manage the human and financial resources of the Duluth Superior Symphony Association (DSSA) to the end of supporting and encouraging fulfillment of the DSSA's primary mission—to <i>perform symphonic music that serves, engages, and inspires. The DSSA envisions a more connected community through the power of music and musician artistry.</i> Fulfilling this responsibility necessitates cooperative work with the diverse constituencies of the DSSA within the limits of available financial resources. The successful candidate will provide managerial and administrative leadership to all entities of the DSSA (including the DSSO, DSSO Chorus, and the DSSO Youth Symphony Program) and collaborate with the Music Director (who must exercise responsibility for the artistic direction of the orchestra) in developing and articulating goals, objectives and plans and in executing agreed-upon strategies and programs. A successful candidate will bring new energy and ideas to the DSSA and be a leader in fundraising activities.</p>
Requirements	<p>The capacity to lead and motivate, supervise, manage, delegate and inspire confidence with the ability to understand and interact with the music world on a local, regional, national and international level.</p> <ul style="list-style-type: none"><li>• Proven leadership ability and measurable experience in fundraising and resource development, marketing, public relations, and audience development, especially within the nonprofit sector.</li><li>• Excellent financial management and budgeting skills, as well as knowledge of particular reporting requirements for nonprofits.</li><li>• Experience working in a management position with a professional orchestra or comparable nonprofit organization.</li><li>• Strong interpersonal skills and an ability to communicate persuasively the importance of orchestral music in the community.</li><li>• Working knowledge of orchestral music, production, and operations.</li><li>• Understanding of issues and challenges facing symphony orchestras, especially in small-to-medium sized communities.</li><li>• A management style that emphasizes consensus-building and the importance of teamwork.</li><li>• Computer literacy and proficiency in standard word-processing, spreadsheet, and financial management software.</li><li>• Knowledge of current trends in social media and other technologies used for marketing and constituency building.</li></ul>
Education	An undergraduate degree or equivalent work experience with a focus on nonprofit management is preferred.

Salary

Compensation is competitive with candidate's qualifications and experience.

Additional salary info

A comprehensive benefits package will be provided.

Send Applications to

[dssasearch@gmail.com](mailto:dssasearch@gmail.com)

Application Process

**Application Process:** Review of completed applications will begin on January 18, 2019 and will continue until the position is filled.

Please send the following to [dssasearch@gmail.com](mailto:dssasearch@gmail.com):

1. Letter of application
2. Resume
3. Names and contact information (email and phone number) of three (3) professional references

Questions regarding this position can be submitted to [dssasearch@gmail.com](mailto:dssasearch@gmail.com)